

Colin Sewell-Rutter

One of the UK's first Chartered Directors, Colin is a sound and insightful business leader and mentor with strong strategic and commercial negotiation skills. Highly results-focused and values-driven, he has had extensive experience, both directly and as an adviser, of business performance transformation in the airports, financial services, media, property and charity sectors. He has worked in the private, public and third sectors in the UK and internationally.

Managing Director, The Results Partnership (1994-)

Facilitator and mentor to the Boards, CEOs and top teams leadership of blue-chip organisations on a range of issues impacting business performance. Clients have included the Chairmen or CEOs of GAM, Daily Mail World Media, LV, Oxygen and Insinger de Beaufort.

European Director, The Trinity Forum (2004-2006)

Part-time sabbatical role in this organisation whose mission is the transformation and renewal of society through the transformation and renewal of leaders. During the two-years, led the expansion of the organisation's activity from three European countries to 12.

Managing Director, Airport Business Solutions (1993-1994)

As an independent international airports adviser, facilitated the national airports strategies for Vietnam and Lebanon, conducted privatisation training for the Spanish Airports Authority (AENA) and conducted financial appraisals for airport developments including Sheffield City. Continues to advise investment banks and analysts on issues affecting BAA and regulation.

Managing Director, Airports UK Limited [BAA plc subsidiary] (1989-1993)

Full safety, operational and P&L accountability for seven airports in the UK and overseas (Gibraltar and Guyana). Established the SkyCare group of aviation fuelling and aircraft ground handling companies. Negotiated the acquisition for BAA plc of Southampton International Airport and planning permission for its comprehensive redevelopment. Transformed AUKL from a loss-making subsidiary into BAA's fastest earnings-growth subsidiary.

Business Development Director, Heathrow Airport Limited [BAA plc subsidiary] (1983-1989)

Responsible for management of the airport estate, all ground transportation activity (car parking, taxis, buses, etc.), the airport's 24/7 control centre and new business development. Taken together, these functions accounted for 45% of the airport's profitability.

Head of Planning and Traffic Operations, Heathrow Airport Limited (1983-1986)

Responsible for all airport development planning and scheduling negotiations with airlines.

Head of BAA Planning Inquiry Team (1976-1983)

Responsible for winning planning permission at inquiries into Heathrow Terminal 4, Gatwick North Terminal and the major Stansted redevelopment. Co-ordinated BAA's cases and led the teams of Counsel and advisers. Fronted public meetings, press reports and media events.

- Chartered Director
- Henley Management Diploma (*and occasional speaker on corporate governance*)
- Fellow, Chartered Institute of Logistics and Transport
- Fellow, Institute of Directors (*and past Chairman of IoD Diploma programme*)
- London School of Economics, doctoral research
- University of Sussex, MA
- University of Bristol, BSc (Social Sciences)